

CLIENT SUCCESS

Marcus & Millichap
THE KLEIN GROUP



30 Harvey Road Bedford, NH

- \$2,275,000
- 21,043 SF
- +/- 3.17 AC
- 8.86% Cap

CHALLENGE

Ownership had closed their business that used to occupy the building and release all of the spaces to local tenants. The building had some deferred maintenance that a potential buyer would need to address. The owner wanted to fully retire, selling the building would provide that freedom.

ACTION

The Klein Group exclusively listed the property and completed over twenty tours over several months. We sourced offers from both Massachusetts and New Hampshire-based buyers.

RESULT

The Klein Group sourced more than nine offers for this property. When an initial buyer failed to close we quickly went back to market securing additional strong offers. The property was ultimately purchased by a local Bedford investor whom TKG sourced directly.

NEXT STEPS

The buyer is going to fully renovate the building and potentially facilitate an expansion of the building for one of the tenants.